

# BOON HAN KOH

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Lecturer

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University of Exeter Business School

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## Research Fields and Specializations

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Experimental Economics and Behavioural Economics  
Discrimination & Identity; Information Processing & Beliefs; Experimental Methodology.

## Professional Experience

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Sep 2023–	<i>Lecturer</i> , University of Exeter
Sep 2019–Aug 2023	<i>Lecturer</i> , University of East Anglia
Feb 2018–Aug 2019	<i>Research Fellow</i> , University of Melbourne (funded by University of Melbourne and Monash University)
Apr 2017–Jul 2017	<i>Visiting Fellow</i> , University of Nottingham

## Education

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2018	<i>Ph.D. in Economics</i> , University of Melbourne
2013	<i>Master of Economics</i> , University of Melbourne
2012	<i>Bachelor of Commerce (Honours)</i> , University of Melbourne

## Research

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### Publications in Peer-Reviewed Journals:

- [1] “Do women receive less blame than men? Attribution of outcomes in a prosocial setting,” with Nisvan Erkal and Lata Gangadharan, 2023, **Journal of Economic Behavior and Organization**. [\[link\]](#)
- [2] “Sexual identity, gender, and anticipated discrimination in prosocial behavior,” with Billur Aksoy and Ian Chadd, 2023, **European Economic Review**, 104427. [\[link\]](#)
- [3] “By chance or by choice? Biased attribution of others’ outcomes when social preferences matter,” with Nisvan Erkal and Lata Gangadharan, 2022, **Experimental Economics**, 25, 413–443. [\[link\]](#)
- [4] “Replication: Belief elicitation with quadratic and binarized scoring rules,” with Nisvan Erkal and Lata Gangadharan, 2020, **Journal of Economic Psychology**, 81. [\[link\]](#)
- [5] “Monetary and non-monetary incentives in real-effort tournaments,” with Nisvan Erkal and Lata Gangadharan, 2018, **European Economic Review**, 101, 528–545. [\[link\]](#)
- [6] “Impact of rebates and refunds on contributions to threshold public goods: Evidence from a field experiment,” with Matthew Donazzan and Nisvan Erkal, 2016, **Southern Economic Journal**, 83(1), 69–86. [\[link\]](#)

### Handbook Chapters:

- [1] “Sexual Orientation and Gender Identity,” in M. Cubel and C. Schwioren (Eds.), **Handbook of Gender and Experimental Economics**, with Billur Aksoy, Ian Chadd, and Brit Grosskopf, submitted. [\[link\]](#)

- [2] “Gender Differences in Attribution of Own Outcomes,” in B. Kebede (Ed.), **Encyclopedia of Experimental Social Science**, with Nisvan Erkal and Lata Gangadharan, forthcoming. [\[link\]](#)
- [3] “Gender Differences in Attribution of Others’ Outcomes,” in B. Kebede (Ed.), **Encyclopedia of Experimental Social Science**, with Nisvan Erkal and Lata Gangadharan, forthcoming. [\[link\]](#)
- [4] “Gender and (inaccurate) beliefs,” in S.H. Chuah, R. Hoffmann, and A. Neelim (Eds.), **Edward Elgar Encyclopedia of Behavioral and Experimental Economics**, with Nisvan Erkal, forthcoming. [\[link\]](#)

### Working Papers:

- [1] “The signals we give: Performance feedback, gender, and competition,” with Alexander Coutts and Zahra Murad. [\[link\]](#) (*revision requested at Management Science*)
- [2] “Discrimination in evaluation criteria: The role of beliefs versus outcomes,” with Nisvan Erkal and Lata Gangadharan. [\[link\]](#) (under review)
- [3] “Gender and demand for social comparison information,” with Nisvan Erkal and Lingguo Xu. [\[link\]](#) (under review)

### Presentations

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#### Conferences, Workshops, and Summer Schools:

##### 2024

North American Meetings of the Economic Science Association, Ohio, USA

1st Annual Conference of the Network of the Behavioural and Experimental Economists based in the UK (BEE-UK), Leicester, UK

Asia-Pacific Meetings of the Economic Science Association, Singapore

##### 2023

Newcastle Experimental Economics Workshop, Newcastle, UK

European Meetings of the Economic Science Association, Exeter, UK

World Meetings of the Economic Science Association, Lyon, France

Interdisciplinary Workshop on Motivated Beliefs, Munich, Germany

##### 2022

North American Meetings of the Economic Science Association, Santa Barbara, USA

European Meetings of the Economic Science Association, Bologna, Italy

European Economic Association Meetings, Milan, Italy

8th Annual Workshop on Behavioral Game Theory, Norwich, UK

COST Summer School and Conference on LGBTQI+ Methodologies, London, UK

14th Maastricht Behavioral and Experimental Economics Symposium, Maastricht, Netherlands

##### 2021

Beliefs, Memory and Narratives Workshop, Riederau, Germany

The 11th International Conference of the French Association of Experimental Economics (ASFEE), Dijon, France

Subjective Probability Utility & Decision Making Conference, Virtual

Allied Social Science Associations Annual Meeting, Virtual

## **2020**

ESA Global Online Around-the-Clock Meetings, Virtual

3rd Reading Experimental and Behavioural Economics Workshop, Reading, UK

## **2019**

Lisbon Meetings in Game Theory and Applications, Lisbon, Portugal

North American Meetings of the Economic Science Association, Los Angeles, USA

Sydney Workshop on Experimental Economics and Theory, Sydney, Australia

## **2018**

Economic Science Association World Meeting, Berlin, Germany

Asia Pacific Economic Science Association Conference, Brisbane, Australia

## **2017**

Behavioural Economics: Foundations and Applied Research Workshop, Sydney, Australia

30th PhD Conference in Economics and Business, Melbourne, Australia

12th Australia New Zealand Workshop on Experimental Economics, Melbourne, Australia

Contests: Theory and Evidence, Norwich, UK

CBESS-CeDEx-CREED Meeting, Nottingham, UK

2nd BEG Workshop on Behavioural and Experimental Economics, Gothenburg, Sweden

Thurgau Experimental Economics Meeting, Kreuzlingen, Germany

## **2016**

North American Meetings of the Economic Science Association, Tucson, USA

86th Annual Conference of the Southern Economic Association, Washington, D.C., USA

11th Australia New Zealand Workshop on Experimental Economics, Brisbane, Australia

Economics and Biology of Contests Conference, Brisbane, Australia

## **2015**

10th Australia New Zealand Workshop on Experimental Economics, Hobart, Australia

## **Invited Webinars, Seminars, and Brown Bags:**

Swedish Institute for Social Research (upcoming); University of Essex (upcoming); York University (2024); Masaryk University (2024); University of Konstanz (2023); Bocconi University (2023); University of Nottingham (2023); Ludwig Maximilian University of Munich (2023); University of Portsmouth (2023); Virtual East Asia Experimental and Behavioral Economics Seminar Series (2023); Newcastle University (2023); Lund University (2022); Discrimination and Disparities seminar series (2022); Rensselaer Polytechnic Institute (2022); University of Iowa (2022); Hamburg University of Technology (2022); University of Melbourne (2022); Monash University (2022); University of Sydney (2022); Nanyang Technological University (2022); Durham University (2022); Burgundy School of Business (2022); Vienna University of Economics and Business (2021); FETS Seminar Series (2021, 2022); ESA Junior Faculty Webinar (2020); University of East Anglia (2019); Monash University (2022, 2018); Queensland University of Technology (2018); University of Nottingham (2017); WZB Berlin Social Science Research Center (2017).

## Grants and Awards

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- [1] BA/Leverhulme Small Research Grants (joint with Nisvan Erkal), “Improving Team Production Through Feedback Provision”, 2024, 9,905 GBP.
- [2] Faculty Research Grant, University of Melbourne, (joint with Nisvan Erkal and Lingguo Xu), “Demand for Information and Self-Confidence”, 2023, 9,700 AUD.
- [3] Faculty Research Grant, University of Melbourne, (joint with Nisvan Erkal and Nguyen Lam), “Contemporaneous versus target-based information provision and contributions to public goods”, 2022, 9,990 AUD.
- [4] Visiting Research Scholar Scheme, University of Melbourne, 2022, 3,500 AUD.
- [5] British Council Gender Equality Partnerships (Going Global Partnerships – Gender Equality Fund) (joint with Fabio Arico, Pranee Liamputtong, and Trinh Thi Thuy Lien), “Lived Experiences of Gender and Sexual Minorities in Higher Education in Vietnam”, 2022, 24,852 GBP.
- [6] SSHRC Insight Development Grants (joint with Kai Barron and Alexander Coutts), “Motivated Beliefs and Racial Discrimination”, 2021, 73,915 CAD.
- [7] Australian Research Council Discovery Grant (joint with Nisvan Erkal and Lata Gangadharan), “Economics of Biased Beliefs: Implications for Diversity Gaps in Workplaces”, 2020, 276,611 AUD.
- [8] BA/Leverhulme Small Research Grants (joint with Alexander Coutts and Zahra Murad), “The Signals We Give: Gender, Feedback, and Competition”, 2019, 9,974 GBP.
- [9] Faculty of Business & Law, Portsmouth University, (joint with Alexander Coutts and Zahra Murad), “Gender and Competition”, 2019, 5,000 GBP.
- [10] James Perkins PhD Travelling Scholarship, 2016, 15,000 AUD.

## Editorial

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2023- : Editorial Board Member, *Applied Psychology: An International Review*

2023- : Editor of Special Issue on “Discrimination and Diversity”, *Journal of Economic Behavior and Organization*

2022-2024: Editor of Special Issue on “Behavioral Game Theory”, *Economic Theory*

## Refereeing

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### Journals

*Economic Inquiry, European Economic Review, European Journal of Political Economy, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economics & Management Strategy, Journal of Economic Psychology, Journal of Political Economy Microeconomics, Labour Economics, Management Science, Review of Economics of the Household, Review of Law and Economics, Social Choice and Welfare, Southern Economic Journal, Theory and Decision.*

### Grants

British Academy, United States-Israel Binational Science Foundation.

### Conferences

Australian Gender Economics Workshop 2024.

### **Professional and University Service**

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- [1] Steering Committee, Behavioural & Experimental Economists UK (2024-Present)
- [2] Economics Research Activity Committee, University of Exeter (2024-Present)
- [3] Seminar Organizer, Behavioural and Experimental Economics Group (2024-Present)
- [4] Steering Committee, European Committee for Queer Economists (2021-Present)
- [5] Research Ethics Committee, School of Economics, University of East Anglia (Chair, 2021-23; Deputy Chair, 2020-21)
- [6] Equality and Diversity in Economics Committee, School of Economics, University of East Anglia (2019-23)
- [7] Junior Academic Representative Member, Executive and Promotions Committee, School of Economics, University of East Anglia (2021-22)

### **Conference and Summer School Organization**

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- [1] Implementing Experimental Designs: Best Practices for Software Programming Summer School Series, University of East Anglia and University of Exeter (July 2024, July 2023)
- [2] Discrimination and Diversity Workshop Series, University of Exeter, Loughborough University, and University of East Anglia (June 2025, July 2024, June 2023, June 2022, May 2021)
- [3] 8th Annual Workshop on Behavioral Game Theory, Centre of Behavioural and Experimental Social Science and School of Economics, University of East Anglia (July 2022)

### **Teaching**

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#### **Experience:**

*Instructor/Convenor*, University of Exeter

Subjects: Personal Finance (UG, 2023/24, 2024/25); Industrial Economics and Strategy (PG, 2024/25).

*Instructor/Convenor*, University of East Anglia

Subjects: Behavioural and Experimental Economics II (PG, 2020/21, 2021/22, 2022/23); Economics of Business Decision Making (UG, 2021/22, 2022/23); Behavioural Economics of Inequality (UG, 2022/23).

*Co-Instructor*, University of Exeter

Subjects: Topics in Microeconomic Theory II (MRes/PhD, 2024/25).

*Co-Instructor*, University of East Anglia

Subjects: Policy Evaluation (Ph.D., 2019/20), Multinational Firms (PG, 2019/20).

*Co-Instructor*, The University of Melbourne

Subject: Managerial Economics (PG).

#### **Training:**

PG Cert in Higher Education Practice / Advanced Higher Education Fellowship (2020)  
Specialist Certificate in Teaching for Graduate Researchers (2014)