

BOON HAN KOH

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Lecturer
School of Economics
University of East Anglia

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Research Fields

Experimental Economics; Behavioural Economics; Discrimination and Identity; Information Processing and Belief Formation; Experimental Methodology.

Professional Experience

Sep 2019–	<i>Lecturer</i> , University of East Anglia
Feb 2018–Aug 2019	<i>Research Fellow</i> , University of Melbourne (funded by University of Melbourne and Monash University)
Apr 2017–Jul 2017	<i>Visiting Fellow</i> , University of Nottingham

Education

2018	<i>Ph.D. in Economics</i> , University of Melbourne (Committee: Nisvan Erkal, Lata Gangadharan, Tom Wilkening)
2013	<i>Master of Economics</i> , University of Melbourne
2012	<i>Bachelor of Commerce (Honours)</i> , University of Melbourne

Research

Publications:

- “By chance or by choice? Biased attribution of others’ outcomes when social preferences matter,” with Nisvan Erkal and Lata Gangadharan, 2022, *Experimental Economics*, 25, 413–443. [[link](#)]
- “Replication: Belief elicitation with quadratic and binarized scoring rules,” with Nisvan Erkal and Lata Gangadharan, 2020, *Journal of Economic Psychology*, 81. [[link](#)]
- “Monetary and non-monetary incentives in real-effort tournaments,” with Nisvan Erkal and Lata Gangadharan, 2018, *European Economic Review*, 101, 528–545. [[link](#)]
- “Impact of rebates and refunds on contributions to threshold public goods: Evidence from a field experiment,” with Matthew Donazzan and Nisvan Erkal, 2016, *Southern Economic Journal*, 83(1), 69–86. [[link](#)]

Working Papers:

- “Sexual Identity, Gender, and Anticipated Discrimination in Prosocial Behavior,” with Billur Aksoy and Ian Chadd (first round revise-and-resubmit at *European Economic Review*). [[link](#)]
- “Do Women Receive Less Blame Than Men? Attribution of Outcomes in a Prosocial Setting,” with Nisvan Erkal and Lata Gangadharan (first round revise-and-resubmit at *Journal of Economic Behavior and Organization*). [[link](#)]
- “Gender Biases in Performance Evaluation: The Role of Beliefs versus Outcomes,” with Nisvan Erkal and Lata Gangadharan (under review). [[link](#)]

Work in Progress:

“The signals we give: Performance feedback, gender, and competition,” with Alexander Coutts and Zahra Murad. (Status: Preliminary analysis completed; draft in progress.)

“Milestones and Feedback in Dynamic Voluntary Contribution Games,” with Nisvan Erkal and Nguyen Lam (*UG student*). (Status: Preparing manuscript for submission.)

“Gender and Preferences for Comparative Information,” with Nisvan Erkal and Lingguo Xu (*Ph.D. student*). (Status: Data collection complete, analysis in progress.)

“Belief elicitation under ambiguity,” with Alexander Coutts, Christoph Drobner (*Ph.D. student*), and Chris Woolnough. (Status: Data collection in progress.)

“Lived Experiences of Gender and Sexual Minorities in Higher Education in Vietnam,” with Fabio Arico, Pranee Liamputtong, Trinh Thi Thuy Lien, and Zyra Evangelista (*Ph.D. student*). (Status: Data collection in progress.)

“Motivated Beliefs and Racial Discrimination,” with Kai Barron and Alexander Coutts. (Status: Developing research design.)

Presentations

Conferences, Workshops, and Summer Schools:

2022

North American Meetings of the Economic Science Association, Santa Barbara, USA

European Meetings of the Economic Science Association, Bologna, Italy

European Economic Association Meetings, Milan, Italy

8th Annual Workshop on Behavioral Game Theory, Norwich, UK

COST Summer School and Conference on LGBTQI+ Methodologies, London, UK **[invited lecturer and presenter]**

14th Maastricht Behavioral and Experimental Economics Symposium, Maastricht, Netherlands

2021

Beliefs, Memory and Narratives Workshop, Riederau, Germany **[invited presenter]**

The 11th International Conference of the French Association of Experimental Economics (ASFEE), Dijon, France

Subjective Probability Utility & Decision Making Conference, Virtual

Allied Social Science Associations Annual Meeting, Virtual

2020

ESA Global Online Around-the-Clock Meetings, Virtual

3rd Reading Experimental and Behavioural Economics Workshop, Reading, UK

2019

Lisbon Meetings in Game Theory and Applications, Lisbon, Portugal

North American Meetings of the Economic Science Association, Los Angeles, USA

Sydney Workshop on Experimental Economics and Theory, Sydney, Australia

2018

Economic Science Association World Meeting, Berlin, Germany

Asia Pacific Economic Science Association Conference, Brisbane, Australia

2017

Behavioural Economics: Foundations and Applied Research Workshop, Sydney, Australia

30th PhD Conference in Economics and Business, Melbourne, Australia

12th Australia New Zealand Workshop on Experimental Economics, Melbourne, Australia

Contests: Theory and Evidence, Norwich, UK

CBESS-CeDEx-CREED Meeting, Nottingham, UK

2nd BEG Workshop on Behavioural and Experimental Economics, Gothenburg, Sweden

Thurgau Experimental Economics Meeting, Kreuzlingen, Germany

2016

North American Meetings of the Economic Science Association, Tucson, USA

86th Annual Conference of the Southern Economic Association, Washington, D.C., USA

11th Australia New Zealand Workshop on Experimental Economics, Brisbane, Australia

Economics and Biology of Contests Conference, Brisbane, Australia

2015

10th Australia New Zealand Workshop on Experimental Economics, Hobart, Australia

Invited Webinars, Seminars, and Brown Bags:

University of Portsmouth (2023, planned); Newcastle University (2022, planned); Lund University (2022, planned); Discrimination and Disparities seminar series (2022, planned); Rensselaer Polytechnic Institute (2022, planned); University of Iowa (2022); Hamburg University of Technology (2022); University of Sydney (2022); Nanyang Technological University (2022); Durham University (2022); Burgundy School of Business (2022); Vienna University of Economics and Business (2021); FETS Seminar Series (2021, 2022); ESA Junior Faculty Webinar (2020); University of East Anglia (2019); Monash University (2022, 2018); Queensland University of Technology (2018); University of Nottingham (2017); WZB Berlin Social Science Research Center (2017); University of Melbourne (2022, 2018, 2015).

Grants

Faculty Research Grant, University of Melbourne, (joint with Nisvan Erkal and Nguyen Lam), “Contemporaneous versus target-based information provision and contributions to public goods”, 2022, 9,990 AUD.

Visiting Research Scholar Scheme, University of Melbourne, 2022, 3,500 AUD.

British Council Gender Equality Partnerships (Going Global Partnerships – Gender Equality Fund) (joint with Fabio Arico, Pranee Liamputtong, and Trinh Thi Thuy Lien), “Lived Experiences of Gender and Sexual Minorities in Higher Education in Vietnam”, 2022, 24,852 GBP.

SSHRC Insight Development Grants (joint with Kai Barron and Alexander Coutts), “Motivated Beliefs and Racial Discrimination”, 2021, 73,915 CAD.

Australian Research Council Discovery Grant (joint with Nisvan Erkal and Lata Gangadharan), “Economics of Biased Beliefs: Implications for Diversity Gaps in Workplaces”, 2020, 276,611 AUD.

BA/Leverhulme Small Research Grants (joint with Alexander Coutts and Zahra Murad), “The Signals We Give: Gender, Feedback, and Competition”, 2019, 9,974 GBP.

Faculty of Business & Law, Portsmouth University, (joint with Alexander Coutts and Zahra Murad), “Gender and Competition”, 2019, 5,000 GBP.

Editorial

2022: Editor of Special Issue on “Behavioral Game Theory”, *Economic Theory*

Refereeing

Games and Economic Behavior, Economic Inquiry, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Labour Economics, Management Science, Review of Economics of the Household, Social Choice and Welfare, Southern Economic Journal.

University Service

Steering Committee, European Committee for Queer Economists (2021 – Present)

Chair Research Ethics Committee, School of Economics, University of East Anglia (2021 – Present)

Equality and Diversity in Economics Committee, School of Economics, University of East Anglia (2019 – Present)

Junior Academic Representative Member, Executive and Promotions Committee, School of Economics, University of East Anglia (2021 – 2022)

Deputy Chair Research Ethics Committee, School of Economics, University of East Anglia (2020 – 2021)

Academic Engagement Officer, School of Economics, University of East Anglia (2019 – 2020)

Conference Organization

3rd Discrimination and Diversity Workshop, Centre of Behavioural and Experimental Social Science and School of Economic, University of East Anglia (June 2023)

8th Annual Workshop on Behavioral Game Theory, Centre of Behavioural and Experimental Social Science and School of Economic, University of East Anglia (July 2022)

2nd Discrimination and Diversity Workshop, Centre of Behavioural and Experimental Social Science and School of Economic, University of East Anglia (June 2022)

1st Discrimination and Diversity Workshop, Centre of Behavioural and Experimental Social Science and School of Economic, University of East Anglia (May 2021)

Teaching

Experience:

Instructor/Convenor, University of East Anglia (2020–)

Subjects: Behavioural and Experimental Economics II (PG, 2020/21, 2021/22, 2022/23) (5-10 students); Economics of Business Decision Making (UG, 2021/22, 2022/23) (approx. 130 students); Behavioural Economics of Inequality (UG, 2022/23 - introduced as a new module) (approx. 40 students).

Co-Instructor, University of East Anglia (2019–)

Subjects: Policy Evaluation (Ph.D., 2019/20) (approx. 10 students), Multinational Firms

(PG, 2019/20) (approx. 45 students).

Co-Instructor, The University of Melbourne (2018)

Subject: Managerial Economics (PG) (approx. 380 students).

Awards and Training:

PG Cert in Higher Education Practice / Advanced Higher Education Fellowship (2020)

Department of Economics Outstanding Tutor Award (2015)

Specialist Certificate in Teaching for Graduate Researchers (2014)

Supervision

Ph.D.

John Billings (University of East Anglia, current)

Philip Melnikov (University of East Anglia, current)

Lingguo Xu (University of Melbourne, current)

Master's:

Ayusha Kumbhat (University of East Anglia, 2021/22)

Joshua Richards (University of East Anglia, 2021/22)

Alastair Bunting (University of East Anglia, 2020/21)

Ankit Shanker (University of East Anglia, 2020/21)

Philip Melnikov (University of East Anglia, 2019/20)

Internal Assessor of Ph.D. students:

Amir Jafarzadeh (University of East Anglia, current)

Nikita Grabher-Meyer (University of East Anglia, current)