

# BOON HAN KOH

April 2021

Lecturer  
School of Economics  
University of East Anglia

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## Research Fields

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Experimental Economics, Behavioral Economics.

## Professional Experience

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Sep 2019 – *Lecturer*, University of East Anglia  
Feb 2018 – Aug 2019 *Research Fellow*, University of Melbourne  
(jointly funded by University of Melbourne and Monash University)  
Apr 2017 – Jul 2017 *Visiting Fellow*, University of Nottingham

## Education

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2018 *Ph.D. in Economics*, University of Melbourne  
(Committee: Nisvan Erkal, Lata Gangadharan, Tom Wilkening)  
2013 *Master of Economics*, University of Melbourne  
2012 *Bachelor of Commerce (Honours)*, University of Melbourne

## Research

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### Publications:

“Replication: Belief elicitation with quadratic and binarized scoring rules,” with Nisvan Erkal and Lata Gangadharan, 2020, *Journal of Economic Psychology*, 81.

“Monetary and non-monetary incentives in real-effort tournaments,” with Nisvan Erkal and Lata Gangadharan, 2018, *European Economic Review*, 101, 528–545.

“Impact of rebates and refunds on contributions to threshold public goods: Evidence from a field experiment,” with Matthew Donazzan and Nisvan Erkal, 2016, *Southern Economic Journal*, 83(1), 69–86.

### Working Papers:

“By chance or by choice? Biased attribution of others’ outcomes when social preferences matter,” with Nisvan Erkal and Lata Gangadharan (under review).

“Hidden identity and social preferences: Evidence from sexual minorities,” with Billur Aksoy and Ian Chadd.

### Work in Progress:

“The signals we give: Gender, feedback, and competition,” with Alexander Coutts and Zahra Murad.

“Gender biases and performance evaluation: Do outcomes matter more than intentions?” with Nisvan Erkal and Lata Gangadharan.

## **Presentations**

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### **Conferences and Workshops:**

#### **2021**

Allied Social Science Associations Annual Meeting, Virtual

#### **2020**

ESA Global Online Around-the-Clock Meetings, Virtual

3rd Reading Experimental and Behavioural Economics Workshop, Reading, UK

#### **2019**

Lisbon Meetings in Game Theory and Applications, Lisbon, Portugal

North American Meetings of the Economic Science Association, Los Angeles, USA

Sydney Workshop on Experimental Economics and Theory, Sydney, Australia

#### **2018**

Economic Science Association World Meeting, Berlin, Germany

Asia Pacific Economic Science Association Conference, Brisbane, Australia

#### **2017**

Behavioural Economics: Foundations and Applied Research Workshop, Sydney, Australia

30th PhD Conference in Economics and Business, Melbourne, Australia

12th Australia New Zealand Workshop on Experimental Economics, Melbourne, Australia

Contests: Theory and Evidence, Norwich, UK

CBESS-CeDEx-CREED Meeting, Nottingham, UK

2nd BEG Workshop on Behavioural and Experimental Economics, Gothenburg, Sweden

Thurgau Experimental Economics Meeting, Kreuzlingen, Germany

#### **2016**

North American Meetings of the Economic Science Association, Tucson, USA

86th Annual Conference of the Southern Economic Association, Washington, D.C., USA

11th Australia New Zealand Workshop on Experimental Economics, Brisbane, Australia

Economics and Biology of Contests Conference, Brisbane, Australia

#### **2015**

10th Australia New Zealand Workshop on Experimental Economics, Hobart, Australia

### **Webinars, Seminars, and Brown Bags:**

Vienna University of Economics and Business (2021); FETS Seminar Series (2021); ESA Junior Faculty Webinar (2020); University of East Anglia (2019); Monash University (2018); Queensland University of Technology (2018); University of Nottingham (2017); WZB Berlin Social Science Research Center (2017); University of Melbourne (2018, 2015).

### **Grants**

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Australian Research Council Discovery Grant, (joint with Nisvan Erkal and Lata Gangadharan), “Economics of Biased Beliefs: Implications for Diversity Gaps in Workplaces”, 276,611 AUD.

BA/Leverhulme Small Research Grants, (joint with Alexander Coutts and Zahra Murad), “The Signals We Give: Gender, Feedback, and Competition”, 9,974 GBP.

Faculty of Business & Law, Portsmouth University, (joint with with Alexander Coutts and Zahra Murad), “Gender and Competition”, 5,000 GBP.

## **Awards**

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Best Student Presentation in Economics, 30th PhD Conference in Economics and Business (2017)  
James Perkins PhD Travelling Scholarship (2016)  
FBE Graduate Research Abroad Travelling Scholarship (2016)  
Kilmany Scholarship (best performing graduate student in first year of PhD) (2014)  
Melbourne International Fee Remission and Research Scholarships (2014)

## **Refereeing**

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*Economic Inquiry, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Review of Economics of the Household, Southern Economic Journal.*

## **Professional Affiliation**

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*Member, American Economic Association.*  
*Member, Economic Science Association.*  
*Member, European Economic Association.*  
*Member, Royal Economic Society.*  
*Member, Centre of Behavioural and Experimental Social Science, University of East Anglia.*

## **University Service**

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Deputy Chair Research Ethics Committee, School of Economics, University of East Anglia (2020 – Present).  
Equality and Diversity in Economics Committee, School of Economics, University of East Anglia (2019 – Present).  
Academic Engagement Officer, School of Economics, University of East Anglia (2019 – 2020).

## **Conference Organization**

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1st Discrimination and Diversity Workshop, Centre of Behavioural and Experimental Social Science and School of Economic, University of East Anglia (May 2021).

## **Teaching**

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### **Experience:**

*Instructor, University of East Anglia (2020–)*  
Subjects: Behavioural and Experimental Economics II (PG, 2020/21).  
*Co-Instructor, University of East Anglia (2019–)*  
Subjects: Policy Evaluation (Ph.D., 2019/20), Multinational Firms (PG, 2019/20).  
*Co-Instructor, The University of Melbourne (2018)*  
Subject: Managerial Economics (PG).

### **Award and Training:**

PG Cert in Higher Education Practice / Advanced Higher Education Fellowship (2020)  
Department of Economics Outstanding Tutor Award (2015)  
Specialist Certificate in Teaching for Graduate Researchers (2014)