

# BOON HAN KOH

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Lecturer  
School of Economics  
University of East Anglia

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## Research Fields

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Experimental Economics, Behavioral Economics.

## Professional Experience

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Sep 2019 – *Lecturer*, University of East Anglia  
Feb 2018 – Aug 2019 *Research Fellow*, University of Melbourne  
(jointly funded by University of Melbourne and Monash University)  
Apr 2017 – Jul 2017 *Visiting Fellow*, University of Nottingham

## Education

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2018 *Ph.D. in Economics*, University of Melbourne  
(Committee: Nisvan Erkal, Lata Gangadharan, Tom Wilkenning)  
2013 *Master of Economics*, University of Melbourne  
2012 *Bachelor of Commerce (Honours)*, University of Melbourne

## Research

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### Publications:

“Monetary and non-monetary incentives in real-effort tournaments,” with Nisvan Erkal and Lata Gangadharan, 2018, *European Economic Review*, 101, 528–545.

“Impact of rebates and refunds on contributions to threshold public goods: Evidence from a field experiment,” with Matthew Donazzan and Nisvan Erkal, 2016, *Southern Economic Journal*, 83(1), 69–86.

### Working Papers:

“By chance or by choice? Biased attribution of others’ outcomes,” with Nisvan Erkal and Lata Gangadharan (under review).

“Belief elicitation with binary outcomes: A comparison of quadratic and binarized scoring rules,” with Nisvan Erkal and Lata Gangadharan (under review).

### Work in Progress:

“LGBTQI individuals, social preferences, and cooperation,” with Billur Aksoy and Ian Chadd.

“The signals we give: Gender, feedback, and competition,” with Alexander Coutts and Zahra Murad.

“Attribution biases, gender, and financial compensation,” with Nisvan Erkal and Lata Gangadharan.

“Feedback and groups in contests,” with Kai Barron and Nisvan Erkal.

## **Presentations**

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### **Conferences & Workshops:**

#### **2019**

Lisbon Meetings in Game Theory and Applications, Lisbon, Portugal  
North American Meetings of the Economic Science Association, Los Angeles, USA  
Sydney Workshop on Experimental Economics and Theory, Sydney, Australia

#### **2018**

Economic Science Association World Meeting, Berlin, Germany  
Asia Pacific Economic Science Association Conference, Brisbane, Australia

#### **2017**

Behavioural Economics: Foundations and Applied Research Workshop, Sydney, Australia  
30th PhD Conference in Economics and Business, Melbourne, Australia  
12th Australia New Zealand Workshop on Experimental Economics, Melbourne, Australia  
Contests: Theory and Evidence, Norwich, UK  
CBESS-CeDEx-CREED Meeting, Nottingham, UK  
2nd BEG Workshop on Behavioural and Experimental Economics, Gothenburg, Sweden  
Thurgau Experimental Economics Meeting, Kreuzlingen, Germany

#### **2016**

North American Meetings of the Economic Science Association, Tucson, USA  
86th Annual Conference of the Southern Economic Association, Washington, D.C., USA  
11th Australia New Zealand Workshop on Experimental Economics, Brisbane, Australia  
Economics and Biology of Contests Conference, Brisbane, Australia

#### **2015**

10th Australia New Zealand Workshop on Experimental Economics, Hobart, Australia

### **Seminars & Brown Bags:**

University of East Anglia (2019); Monash University (2018); Queensland University of Technology (2018); University of Nottingham (2017); WZB Berlin Social Science Research Center (2017); University of Melbourne (2018, 2015).

## **Grants**

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BA/Leverhulme Small Research Grants, Co-PI (with Alexander Coutts and Zahra Murad), "The Signals We Give: Gender, Feedback, and Competition", 9,974 GBP.

Faculty of Business & Law, Portsmouth University, Co-PI (with Alexander Coutts and Zahra Murad), "Gender and Competition", 5,000 GBP.

## **Awards**

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Best Student Presentation in Economics, 30th PhD Conference in Economics and Business (2017)

James Perkins PhD Travelling Scholarship (2016)

FBE Graduate Research Abroad Travelling Scholarship (2016)

Kilmany Scholarship (best performing graduate student in first year of Ph.D.) (2014)

Melbourne International Fee Remission and Research Scholarships (2014)

## Refereeing

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*European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Southern Economic Journal.*

## Professional Affiliation

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*Member, Centre of Behavioural and Experimental Social Science, University of East Anglia (2019 – Present).*

## University Service

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Academic Engagement Officer, School of Economics, University of East Anglia (2019 – Present).

## Teaching

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### Experience:

*Co-Instructor, University of East Anglia (2019–)*  
Subjects: Policy Evaluation (Ph.D.), Multinational Firms (PG).

*Co-Instructor, The University of Melbourne (2018)*  
Subject: Managerial Economics.

*Tutor (Teaching Assistant), The University of Melbourne (2011-2014)*  
Subjects: Introductory Macroeconomics, Introductory Microeconomics, Intermediate Microeconomics, Macroeconomics, Microeconomics, Industrial Economics, Quantitative Methods, Advanced Econometric Techniques (Ph.D.).

### Award:

Department of Economics Outstanding Tutor Award (2015)

### Training:

Specialist Certificate in Teaching for Graduate Researchers (2014)

## Other Research Experience

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*Research Assistant, Prof. Nisvan Erkal (2013-2017)*

*Research Assistant, Prof. Philip Grossman (2015)*

*Research Assistant, Prof. Jeff Borland (2011)*

*Intern, Department of Treasury and Finance (Victoria), Australia (2012)*

*Intern, Ministry of Trade and Industry, Singapore (2009-2010)*

## Personal

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Singaporean citizen; Fluent in English and Chinese (Mandarin).